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EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

ORIGINAL

October 16 - 22, 1986

ALFALFA SEEDS (UNITED KINGDOM). Wants Alfalfa Seed - salad strains. Quantity: various. Quality: best, for salad strains. Packaging: usual trade. Delivery: by arrangment. Bank ref: Lloyds Bank, 31 Fore Street, Taunton, Somerset TA1 1HN. CONTACT: David H. Sleigh. B&T Associates, Whitnell House, Eiddington, Bridgwater, Somerset TA5 1JE, United Kingdom. Phone: 0278 733209. (WK 43/TOFAS 0416)

ALL CANNED MEAT (CANADA). WANTS CANNED BEEF AND PORK PRODUCTS. QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK, BILINGUALLY LABELED IF POSSIBLE. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCE DISTRIBUTOR. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST.JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8656)

ALL PULSES (UNITED KINGDOM). Wants pulses: lentils, beans, peas. Quantity: Large tonnage - normal order 2-8 containers per order. Quality: good and very good. Packaging: In jute bags or polyproplene bags. Delivery: ASAP. Quote: UK port. Bank ref: National Westminster Bank, Cromwell Place, South Kensington Branch, London SW7 2LB. CONTACT: Mrs. Rozmina Alidina, Bakker Brothers Ltd, Bridge Studio, 318, Wandsworth Bridge, Fulham, London Sw6 2TZ. United Kingdom. Phone: 01 731 7811. Telex: 973036. (WK 43/TOFAS 0407)

BOURBON WHISKIES (JAPAN). Wants 5,000 to 10,000 cases. Immediate delivery by surface shipment. Quote: FOB or C&F. Company background: Importer, established in 1967. Bank ref: Banque Indosuez, Tokyo. CONTACT: Mr. Jess Foster, Orient Enterprises Ltd. 1-5-15, Jinnan, Shibuya-ku Tokyo, Japan. Telex: J23675 JFOSTER. Phone: (03)461-7046. (WK 43/TOFAS 0266)

CANDY AND OTHER CONFECTIONERY PRODUCTS (CANADA). QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK, BILINGUALLY LABELED IF POSSIBLE. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCE DISTRIBUTOR. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST. JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8653)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

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CHICKEN EGGS, FRESH, CHILLED, OR FROZEN CHICKENS (BRAZIL). FIRM IS IN URGENT NEED OF CHICKEN EGGS FOR CONSUMPTION (500,000 DOZENS, DIFFERENT WEIGHTS AND COLORS). ALSO FRESH, CHILLED, OR FROZEN CHICKENS (3,000 TONS - DIFFERENT WEIGHTS). BANK REF: LLOYDS BANK PLC - RUA DA ALFANDEGA, 33 RIO DE JANEIRO, RJ AND BANCO PROGRESSO S/A - RUA DO OUVIDOR, 89, AGENCIA 008, RIO DE JANEIRO. CONTACT: ARLINDO GUERREIRO GALDEANO, PRESIDENT, IMPORTADORA E EXPORTADORA ITATIAIA S/A, AV. PRESIDENTE VARGAS, 309, 17 ANDAR, CONJ. B. CEP 20040, RIO DE JANEIRO, RJ - BRAZIL. PHONE: (021) 203-2131. TELEX: 21 21595 IEIT. (WK 43/TOFAS 0185)

CHILLED HORSE MEAT (JAPAN). One container for the first shipment. Best quality for consumption as surface shipment. Quote: C&F. Importer established in 1963, with agricultural imports of $3 million. CONTACT: Mr. Toshio Ujima, Toshi Trading Co., Ltd., 1-10-17, Futaba-cho, Toyonaka-shi, Osaka, Japan. Telex: TOSHI-LTD J 65180. (WK 43/TOFAS 0267)

CORN (EGYPT). Quantity: 100,000 MT. Quality: #2 yellow corn. Delivery: ASAP. Quote: CIF Port Said, Egypt. Bank ref: Egyptian American Bank, Cairo, Egypt. CONTACT: Mr. Ez El-Din Shireen, Kings Trade, 15, Mecca Street, Mohandessin, Cairo, Egypt. Phone: 3493566. Telex: 93606 OSLO UN or 21162 AKTRA UN. (WK 43/TOFAS 0147)

CORN (EGYPT). Quantity: 250,000 tons; minimum 50,000 tons from any company. Buyer needs prices. Delivery: ASAP. CONTACT: Mr. Nagiub Nassif, 5, Nagiub Hashad Street, El Nozha, Heliopolis, Cairo, Egypt. Phone: 2456312 or 2456912. Telex: 20070 PBERB UN. (WK 43/TOFAS 0143)

CORN GLUTEN MEAL FOR CATTLE FEED (JAPAN). Wants 200 MT. Best quality. Crude protein content 0%. Bulk packaging. Immediate delivery by surface shipment. Importer, established in 1976. Bank ref: Wit Bank, Ohte-machi Branch, Tokyo. CONTACT: Mr. Tomio Sakai, Katoh & Co., Ltd., c/o Mitsui 6th Bldg., 2-8, Nihonbashi-Muromachi, Tokyo, Japan. Phone: (03)270-3611. (WK 43/TOFAS 0260)

DAIRY COWS (GUATEMALA). Private company is interested in Holstein or Jersey dairy cows, 18 months old approx., to be delivered ASAP. Quantity: 20. Packaging: to be discussed. Delivery: ASAP. Quote: CIF Sto. Tomas, Guatemala - CIF Port Quetzal, Guatemala - FOB. Gulf Port, Guatemala. Bank ref: Banco Industrial, Guatemala City, Guatemala - Banco Internacional, Guatemala City, Guatemala - Bandesa, Guatemala City, Guatemala. CONTACT: Carlos Putzeys, Codipsa, 4a. avenida 3-68, Zona 9 2do nivel, Guatemala City, Guatemala. Phone: 31-3597. (WK 43/TOFAS 0132)

DATE PLANTATION (COLOMBIA). MR. RIASCOS IS A FRUIT PRODUCER WHO WANTS TO INITIATE A DATE PLANTATION. HE NEEDS QUOTATIONS FOR 2,000 SMALL DATE PALM PLANTS AND INFO ON OTHER VARIETIES. USDA HEALTH CERTIFICATES MUST BE SECURED BY THE EXPORTER. BANK REFERENCES MAY BE OBTAINED FROM BANCO BOGOTA-SANTA MARTA BRANCH OFFICE. CONTACT: ALFREDO RIASCOS, APDO. 879, SANTA MARTA, COLOMBIA. PHONE: 33-086. TELEX: 38877 EXBAN. (WK 43/TOFAS 0273)

DRIED FOODS (CANADA). WANTS DRIED FRUITS, PEAS, BEANS. QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK, BILINGUALLY LABELED IF POSSIBLE. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCE DISTRIBUTOR. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST. JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8655)

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DRIED FOODS (UNITED KINGDOM). WANTS EDIBLE NUTS AND DRIED FRUITS. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: BULK. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: BARCLAYS BANK, 9 GRACECHURCH STREET, LONDON EC3V OBB. CONTACT: MR. ERICK THORBEK, H&T WALKER LTD, WALKER HOUSE, LONDON ROAD, RIVERHEAD, SEVENOAKS, KENT, UNITED KINGDOM. PHONE: 0732 450712. TELEX: 95679. (WK 43/TOFAS 0413)

DRIED FRUIT (JAPAN). Best quality. Retail packaging (Tetra sack or similar single-serving container). Immediate delivery by surface shipment. Established in 1967, with annual agricultural imports of $5 million. Bank ref: Banque Indosuez, Tokyo. CONTACT: Mr. Jess Foster, Orient Enterprises Ltd. 1-5-15, Jinnan, Shibuya-ku Tokyo, Japan. Telex: J23675 JFOSTER. Phone: (03)461-7046. (WK 43/TOFAS 0264)

EARTHWORMS, EITHER DRIED OR LIVE ONES (HONG KONG). Quantity: trial basis. Quality: any grade accepted. Packaging: in cartons. Delivery: prompt. Quote: CIF Hong Kong & CIF Singapore. Bank ref: Hang Seng Bank, Kowloon Main Branch, Hong Kong. CONTACT: Ms. Rosalinda Lamb, Forward Development Co., Rm. 1305-6 Nathan Centre 580G Nathan Road, Hong Kong. Phone: 3-328844. (WK 43/TOFAS 0104)

EDIBLE LACTOSE (JAPAN). Wants 50 MT per year. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1925, with total annual imports of $70 million. Bank ref: Sanwa Bank, Main Office, Tokyo. CONTACT: Mr. Hiroaki Yamauchi, Chugai Boyeki Co., Ltd., c/o Kowa Bldg., 1-q2-22, Tsukiji, Chuo-ku, Tokyo, Japan. Telex: LUCKY J26837. Phone: (03)544-8083. (WK 43/TOFAS 0259)

FOREST PRODUCTS (EGYPT). International Tender No. 1 (1986/1986). (A) Beech sawn-woods. Quantity: 10,000 cubic meters or more. Quality: stemmed square edged beech wood; and (B) Beech sawn-woods. Quantity: 5,000 CBM or more. Quality: American origin kiln-dried beech wood. Offers should be submitted in a closed envelope. Deadline: November 10, 1986 at 12:00 noon (Cairo time). Offers should be on two bases FOB stowed (free on board vessel stowed) and C&F free out Alexandria and/or Damietta, FABAS option. Copy of full conditions and specs book is available at U.S. Dept of Agric., Forest Products Division. CONTACT: President of the Purchasing Committee, Societe Commerciale De Bois (FABAS), 1, Set El Molk Street, Wardian, Post Bag, Alexandria, Egypt. Telex: 54309 FABAS UN. (WK 43/TOFAS 0148)

FRENCH FRIED POTATOES (HONG KONG). Quantity: 7 MT per month. Quality: grade A. Packaging: Crinkle cut 1/2". Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Bank of Credit & Commerce, Hong Kong Limited, Admiralty Centre, Tower I, 5/F, Hong Kong. CONTACT: Mr. Johnny Y. M. Chan, Capital Trade Services, Inc., 1203 China Building, 29 Queen's Road, Central, Hong Kong. Telex: 76824 CBNK HX. Phone: 5-212145. (WK 43/TOFAS 0107)

FROZEN FOODS AND JUICES (CANADA). WANTS FROZEN VEGETABLES AND DESSERTS QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK, BILINGUALLY LABELED IF POSSIBLE. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCE DISTRIBUTOR. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST. JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8654)

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FROZEN FOODS AND JUICES (UNITED KINGDOM). WANTS FROZEN FOODS. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: FROZEN. DELIVERY: ASAP. CONTACT: MR. JOE BUCKNER, JOE BUCKNER ASSOCIATES, JOSEPH OGLES BUSINESS PARK, 259 STATION ROAD, NEW WALTHAM, GRIMSBY, SOUTH HUMBERSIDE, UNITED KINGDOM. PHONE: 047 220606. (WK 43/TOFAS 0410)

FROZEN HAMBURGER-STYLE SANDWICHES (JAPAN). One container per month. Best quality. Bulk and retail packaging. Immediate delivery by surface shipment. Agricultural imports of $5 million. Bank ref: Banque Indosuez, Tokyo. CONTACT: Mr. Jess Foster, Orient Enterprises Ltd. 1-5-15, Jinnan, Shibuya-ku Tokyo, Japan. Telex: J23675 JFOSTER. Phone: (03)461-7046. (WK 43/TOFAS 0265)

FROZEN WHOLE GOAT CARCASSES (ECUADOR). QUANTITY: 1,000. PACKAGING: NORMAL PACKING FOR EXPORT. DELIVERY: OPEN. QUOTE: FOB U.S. PORT TO EXPORT AFRICA AND MIDDLE EAST. BANK REF: BANK CREDIT SUISSE DU RHONE PLACE BEL-AIR 2 1211 GENEVA SWITZERLAND. CONTACT: WILLIAM D. MARROW JR., MANUEL LARREA 311 Y ARENAS, EDFC. DUQUE, 2DO. PISO OFC. 204, QUITO, ECUADOR. TELEX: 22200 IETEL ED. CABLE: DMWWIE. PHONE: 551432. (WK 43/TOFAS 0141)

FRYING CHICKEN LEGS (HONG KONG). Quantity: 7 MT per month. Quality: grade A. Packaging: Layer packed. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Bank of Credit & Commerce, Hong Kong Limited, Admiralty Centre, Tower I, 5/F, Hong Kong. CONTACT: Mr. Johnny Y. M. Chan, Capital Trade Services, Inc., 1203 China Building, 29 Queen's Road, Central, Hong Kong. Telex: 76824 CBNK HX. Phone: 5-212145. (WK 43/TOFAS 0106)

GINSENG (GUATEMALA). Quantity: 200 lbs. Quality: best. Packaging: to be discussed. Delivery: ASAP. Quote: FOB USA any port. Bank ref: Banco del Ejercito, Guatemala City, Guatemala - Bandesa, Guatemala City, Guatemala - Banco Agricola Mercantil, Guatemala City, Guatemala. CONTACT: Dr. Carlos R. Munoz G., Private businessman, Av. Elena 9-76, Zona 3, Guatemala City, Guatemala. Phone: 51-9903 and 32-1987. (WK 43/TOFAS 0134)

GRAINS (UNITED KINGDOM). Wants grains, wheat, corn, flour, rice. Quantity: large tonnage. Quality: Best. Packaging: In jute bags or polyproplene bags. Delivery: ASAP. Quote: UK port. Bank ref: National Westminster Bank, Cromwell Place, South Kensington, London SW7 2LB. CONTACT: Mrs. Rozmina Alidina, Bakker Brothers Ltd, Bridge Studio, 318, Wandsworth Bridge, Fulham, London Sw6 2TZ. United Kingdom. Phone: 01 731 7811. Telex: 973036. (WK 43/TOFAS 0408)

HERBACEOUS PLANTS, NURSERY STOCK (VENEZUELA). Wants date tree seedlings (phoenix dactilifera). Quantity: 500 plants - stem 30 cms. Quality: adequate for arid zones. Delivery: to be determined. Company's main office is located in Zaragoza, Spain calle Marina Espanola - Edificio Cuar. Quote: FOB/CIF Caracas (for delivery at La Guayra). Bank ref: Caja de Ahorros Inmaculada - Zaragoza. CONTACT: Mr. Joaquin Fauquie-Lorente, Tecnicas Agricolas Aragonesas, San Juan Bosco/2a Transversal, Caracas, Venezuela. Phone: 337289. Telex: 28296 DEMAR. (WK 43/TOFAS 0054)

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HORTICULTURAL SPECIALTIES (UNITED KINGDOM). Wants tropical and sub-tropical flower and foliage plant and tree seeds. Quantity: various. Quality: best. Packaging: usual trade. Delivery: ASAP. Quote: UK port. Bank ref: Lloyds Bank, 31 Fore Street, Taunton, Somerset TA1 1HN. CONTACT: David H. Sleigh, B&T Associates, Whitnell House, Eiddington, Bridgwater, Somerset TA5 1JE, United Kingdom. Phone: 0278 733209. (WK 43/TOFAS 0418)

JELLY BEANS, CHOCOLATES, CANDIES, HOME-MADE COOKIES AND CANNED FRUITCAKES (JAPAN). About $3,000 worth of products for trial shipment. Best quality. Packaging: gift packs. Immediate delivery by surface shipment. Quote: FOB and CIF. Importer, established in 1985, with agricultural imports of $500,000 a year. Bank ref: Doei Trust Bank, Tokyo Port Branch, Tokyo. CONTACT: Mr. Yasuo Tomita, Kokusai Boeki Yuso K.K., c/o Heights Shiba Daimon Bldg., 14-1, Shiba 1-chome, Minato-ku, Tokyo, Japan. Telex: 2424606 PRECON J. Phone: (03)452-6173. (WK 43/TOFAS 0257)

JOINT VENTURE (SWITZERLAND). Large Swiss investment company seeks investment, joint-venture or any other participation in dairy farms (farm with about 1500 to 2000 cows). Company is serious investor in agricultural projects. Companys been in business since 1983. Bank ref: United Overseas Bank Sa, Geneva. CONTACT: Mr. Girod, Switrax Sa, 59, Rue de Rhone, 1204 Geneva Switzerland. Phone: 022/29 83 33. Telex: 421 735. (WK 43/TOFAS 0062)

JOJOBA SEEDS - PLANTING SEEDS (GUATEMALA). Quantity: 1,000 lbs. Quality: Best adaptable from Southern states. Packaging: 46 kilo bags. Delivery: ASAP. Quote: FOB Arizona or Texas, USA. Bank ref: Banco del Ejercito, Guatemala City, Guatemala - Bandesa, Guatemala City, Guatemala - Banco Agricola Mercantil, Guatemala City, Guatemala. CONTACT: Dr. Carlos R. Munoz G., Private businessman, Av. Elena 9-76, Zona 3, Guatemala City, Guatemala. Phone: 51-9903 and 32-1987. (WK 43/TOFAS 0133)

KIDNEY BEANS (GUATEMALA). Quantity: 500 MT. Quality: 1st grade quality. Packaging: bagged or bulk. Delivery: ASAP. Quote: CIF Sto. Tomas, Guatemala - CIF Port Quetzal, Guatemala - FOB. Gulf Port, Guatemala. Bank ref: Banco Industrial, Guatemala City, Guatemala - Banco Internacional, Guatemala City, Guatemala - BANDESA, Guatemala City, Guatemala. CONTACT: Carlos Putzeys, Codipsa, 4a. avenida 3-68, Zona 9 2do nivel, Guatemala City, Guatemala. Phone: 31-3597. (WK 43/TOFAS 0131)

LIVE LOBSTERS (BELGIUM). Wants live lobster. Quantity: from 100 kg to 1 MT (depending upon prices and quality, orders may be repeated on regular basis). Quality: prime. Packaging: as appropriate. Quote: FOB and CIF/Istambul, Turkey (airfreight). CONTACT: Mr. Haffner, NIL S.A., Quai des Usines 155, Bos 9, B-1210 Brussels, Belgium. Phone: 2/216.35.26. Telex: 65831 NIL B. (WK 43/TOFAS 0055)

LUMBER AND FOREST PRODUCTS (SPAIN). Wants Douglas-fir. Quantity: 100,000 board feet. Quality: 50,000 board feet No. 2 (85/15), 2 inches thick, and 50,000 board feet No. 4, 3 inches thick. Delivery: to be determined. Other: Company subsidiary of Finnish firm. Would like to be contacted by producers only. Quote: CIF Barcelona/Valencia/Santander. Bank ref: Banco Popular, calle de Velazquez, 34 - Madrid. CONTACT: Ms. Manuela Urbano, Kauko Espanola, S.A., Serrano, 6, 28001 Madrid, Spain. Phone: 1/403 4450. Telex: 43238 KAUK E. (WK 43/TOFAS 0053)

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MEAT SAUCES (JAPAN). Specific quantities and delivery schedule to be decided later. Retail packaging. Quote: FOB and which projects future agricultural imports of $500,000 a year. Bank ref: Tokyo Sogo Bank, Ueno Branch, Tokyo. CONTACT: Mr. Hideo Iwano, Addbell International Ltd., 33-1, 3-chome, Yushima, Bunkyo-ku, Tokyo, Japan. Cable: ADDBELL-TOKYO. Phone: (03)831-7239. (WK 43/TOFAS 0263)

OATS (GUATEMALA). Quantity: 455 MT the 1st year, 700 MT the 2nd year, etc. Quality: 1st grade quality. Packaging: bagged or bulk. Delivery: ASAP. Quote: CIF Sto. Tomas, Guatemala - CIF Port Quetzal, Guatemala - FOB Gulf Port, Guatemala. Bank ref: Banco Industrial, Guatemala City, Guatemala - Banco Internacional, Guatemala City, Guatemala - Bandesa, Guatemala City, Guatemala. CONTACT: Carlos Putzeys, Codipsa, 4a. avenida 3-68, Zona 9 2do nivel, Guatemala City, Guatemala. Phone: 31-3597. (WK 43/TOFAS 0130)

ORANGE PLANTATION (COLOMBIA). INQUIRER IS A FRUIT PRODUCER WHO WANTS TO INITIATE AN ORANGE PLANTATION. HE NEEDS QUOTATIONS FOR 1,000 ORANGE STOLONS AND INFO ON OTHER VARIETIES, LIKE SANGUINELLI. USDA HEALTH CERTIFICATES MUST BE SECURED BY THE EXPORTER. BANK REFERENCES MAY BE OBTAINED FROM BANCO GANADERO-BOGOTA BRANCH OFFICE. CONTACT: LUIS MIGUEL ORTEGA, CALLE 70 NO. 10-93, BOGOTA D.E., COLOMBIA. PHONE: 248-0690. CABLE: MOS. (WK 43/TOFAS 0274)

PACKAGED FOODS (EXCEPT FROZEN) (CANADA). WANTS CANNED CORN, PEAS, BEANS, PEARS, PEACHES, PINEAPPLE, AND FRUIT COCKTAIL. QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCE DISTRIBUTOR REQUIRES PRODUCTS BILINGUALLY LABELED IF POSSIBLE. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST. JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8651)

PACKAGED FOODS (EXCEPT FROZEN) (WEST GERMANY). Wants all types. Quantity: to be determined. Quality: high quality. Packaging: consumer ready. Company is well-established importer and distributor of foreign products to the retail trade. Delivery: to be determined. Quote: CIF North European port. Bank ref: Deutsche Bank, Duesseldorf. CONTACT: Mr. K. F. von Vopelius, Theodor Kattus GmbH & Co. KG, Postfach 8208, D-4030 Ratingen 8, West Germany. Phone: (02102) 5410. Telex: 8585239. (WK 43/TOFAS 0109)

PARTRIDGE & YELLOW PIGEONS (HONG KONG). Quantity: 30,000 per shipment. Quality: primium. Packaging: export standard. Delivery: every three months. Quote: FOB. Bank ref: Rainier Bank, United Center, Hong Kong. CONTACT: Mr. Kim Y. Lee, Managing Director, O'Bailee Co. Ltd., 55 Hung To Road 2E Kwun Tong, Hong Kong. Telex: 64909 DEJKSHX. Phone: 3-451996. (WK 43/TOFAS 0103)

PEANUTS (PORTUGAL). Quantity: 360 MT. Quality: shelled peanuts, edible. Packaging: burlap bags. Delivery: 30 MT per month. This is a large importer/distributor of food products, mainly coffee and peanuts. American Consulate in Oporto recommends this as a good trade contact. Company enjoys good reputation. Quote: CIF Leixoes. Bank ref: Banco Nacional Ultramarino, Espinho, Portugal. CONTACT: Americo Barros, Luis M Oliveira Barros, Silvalde, Estrada do Golfe, 4500 Espinho, Portugal. Telex: 23567 INTRIN P. Phone: (2) 724456. (WK 43/TOFAS 0034)

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PIGEONS (ECUADOR). QUANTITY: 10,000 PAIRS. PACKAGING: NORMAL CARTONS PACKING FOR EXPORT. DELIVERY DATES OPEN. OTHER REQUIREMENTS BREEDS NEEDED: KING SILVER AND RED LONG AND SHORT TAILED. QUOTE: FOB U.S. PORT. BANK REF: BANK CREDIT SUISSE DU RHONE PLACE BEL-AIR 2 1211 GENEVA SWITZERLAND. CONTACT: WILLIAM D. MARROW JR., MANUEL LARREA 311 Y ARENAS, EDFC. DUQUE, 2DO. PISO OFC. 204, QUITO, ECUADOR. TELEX: 22200 IETEL ED. CABLE: DMWWIE. PHONE: 551432. (WK 43/TOFAS 0140)

POWDER MILK SUBSTITUTE - INITIAL AND COMPLEMENTARY FOR BREEDING CALVES (ECUADOR). QUANTITY: 50 MT, WITH PERIODIC IMPORTS. QUALITY: MILK SUBSTITUTE WITH THE FOLLOWING CONTENTS: 20 PERCENT PROTEIN, 10-15 PERCENT OF FAT - FOR BREEDING CALVES. PACKAGING: 25 KGS BAGS AND MAXIMUM 50 KGS BAGS. DELIVERY: IMMEDIATELY IF WE AGREE ON THE PRICE AND CHARACTERISTICS. OTHER REQ: NEED PRICE OF A METRIC TON. QUOTE: FOB U.S. PORT AND C&F QUITO. BANK REF: CITIBANK, QUITO, ACCOUNT NO. 0012484011. CONTACT: ALFREDO PONCE CORREA, METAFRAN S.A., AV. LA PRENSA 1152, QUITO, ECUADOR. TELEX: 21009 AGROM ED. PHONE: 243-711. (WK 43/TOFAS 0145)

PREPARED HEALTH FOODS (UNITED KINGDOM). WANTS DIETARY AIDS SUCH AS SLIMMING FOODS, MEAL REPLACEMENT PACKS, ANYTHING TO DO WITH HELPING PEOPLE TO LOSE WEIGHT. QUANTITY: TO BE DETERMINED. QUALITY: HIGH QUALITY. PACKAGING: DEPENDENT ON SUPPLIER. DELIVERY: ASAP. QUOTE: SUBJECT TO NEGOTIATIONS. BANK REF: BARCLAYS BANK, 35 NOTTINGHILL GATE, LONDON W11 3JR. CONTACT: MR. DAVID FELOWMAN, MARKETSEARCH, CHESHAM HOUSE, 136 REGENT STREET, LONDON W1 5FA UNITED KINGDOM. PHONE: 01 437 6900. TELEX: 896827. (WK 43/TOFAS 0411)

PYRUS BETULAEFOLIA SEEDS (PEAR ROOT STOCK) (CHILE). QUANTITY: 20 POUNDS. QUALITY: CERTIFIED AND TREATED SEEDS. QUOTE: CIF SANTIAGO, CHILE (INCLUDING OCEAN AND AIR CARGO. PACKAGING: WOOD BOXS. BANK REF: BANCO DE CHILE, AV. EYZAGUIRRE 539, SAN BERNARDO, CHILE. CONTACT: MARIO CARLOS LARRAIN, VIVERO SAN CARLOS, MANUEL RODRIGUEZ 81, SANTIAGO, CHILE. TELEX: 645211 OR 645143 CT. PHONE: 696-3992. (WK 43/TOFAS 0168)

RED GRAPES & BLACK MIX (GUATEMALA). Quantity: one container of 44,000 lbs. Quality: best. Packaging: carton boxes of 23 lbs. each. Delivery: Nov. 15-30, 1986. Quote: FOB Guatemala City, Guatemala. Bank ref: Banco del Ejercito, Guatemala City, Guatemala - Bandesa, Guatemala City, Guatemala. CONTACT: Mr. Mike Kimes, Apple Cooperative, 14th Ave. 7-19, Zona 3, Quetzaltenango, Guatemala. Telex: 5402 CAMINGUA. Phone: 061-2005. (WK 43/TOFAS 0135)

REFINED BAGGED SUGAR OR WHITE CRYSTAL SUGAR (IRAQ). QUANTITY: 36,000 MT, 5% MORE OR LESS ASH. QUALITY: FULL SPECIFICATIONS SHOULD BE INDICATED INCLUDING ASH, MOISTURE, COLOR IN ICUMSA AND GRAIN SIZE, OTHERWISE OFFER WILL NOT BE ACCEPTED. PACKAGING: BULK. DELIVERY: IN THREE EQUAL CARGOES, SHIPMENTS DURING OCTOBER AND NOVEMBER 1986. BANK REF: RAFIDAIN BANK. PAYMENT: CASH PAYMENT OR AT LEAST 360 DAYS DEFERRED PAYMENT- PRICE: EITHER PER M/T NET OR PER M/T C&F TURKISH PORTS OR AQABA (JORDAN) OR YANBU (SAUDI ARABIA) BUYER OPTION. A PERFORMANCE BOND OF 5 PCT OF TOTAL VALUE HAS TO BE SUBMITTED TO STATE ORGANIZATION FOR FOOD ACCOUNT WHEN TENDER IS CONCLUDED. CONTACT: HIGH COMMITTEE FOR SUGAR, STATE ORGANIZATION FOR FOOD INDUSTRIES, PO BOX 2301 ALWIYAH, BAGHDAD, IRAQ. TELEX: 212372 KASAB IK. PHONE: 719-3605. (WK 43/TOFAS 0230)

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ROASTED SHELLED PEANUTS (JAPAN). Wants 250 MT, Best quality peanuts. institutional packaging. Immediate delivery by surface shipment. Quote: FOB. Company, importer, established in 1935, with total annual imports of $1 billion. Bank ref: The Bank of Tokyo, Main Office, Tokyo. CONTACT: Mr. Nobuhiko Takaoka, Nozaki & Co., Ltd., 16-19, Ginza 7-chome, Chuo-ku, Tokyo, Japan. Telex: J 22375 NOZAKI TOKYO. Phone: (03)542-9226. (WK 43/TOFAS 0256)

SEAFOODS--FRESHWATER AND SALTWATER (UNITED KINGDOM). WANTS FROZEN FISH. QUANTITY: BEST. QUALITY: BEST. PACKAGING: TO BE DETERMINED. DELIVERY: ASAP. BANK REF: BARCLAYS BANK, 9 GRACECHURCH STREET, LONDON EC3V 0BB. CONTACT: MR. ERICK THORBEK, H&T WALKER LTD, WALKER HOUSE, LONDON ROAD, RIVERHEAD, SEVENOAKS, KENT, UNITED KINGDOM. PHONE: 0732 450712. TELEX: 95679. (WK 43/TOFAS 0414)

SEAFOODS--FRESHWATER AND SALTWATER (CANADA). WANTS FRESHWATER: GOLDEYE QUANTITY: 8-10,000 LBS. PACKAGING: FROZEN, CARTONS. FISH WHOLESALER SERVICING HOTEL & RESTAURANT TRADE. CONTACT: MR. R. DAITER, SMOKED FISH FACTORY, 204 TORYORK DRIVE, WESTON, ONTARIO M9L 1Y1, CANADA. PHONE: 416-745-4323. (WK 43/TOFAS 8657)

SHORTRIBS; (B) STRIPLOINS; (C) OX RIBS (HONG KONG). Quantity: 7 MT per month. Quality: 1, 2, 3, A Shortribs, 180 Striploins, 109 Ox Ribs . Packaging: (A) vacuum packed, (B) 12/14 lb each vacuum packed, (C) 20/22 lb each. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Bank of Credit & Commerce, Hong Kong Limited, Admiralty Centre, Tower I, 5/F, Hong Kong. CONTACT: Mr. Johnny Y. M. Chan, Capital Trade Services, Inc., 1203 China Building, 29 Queen's Rd., Central, Hong Kong. Telex: 76824 CBNK HX. Phone: 5-212145. (WK 43/TOFAS 0105)

SMALL GAME MEAT--FRESH/FROZEN (SPAIN). Wants rabbit meat. Quantity: minimum one container. Packaging: by carcasses (frozen). Delivery: two to three months. Quote: FOB or CIF. Bank: Barclays Bank - Plaza de Colon, 1 - Madrid. CONTACT: Mr. Luis Garay, Garay Compania Comercial, S. A, Gral. Martinez Campos, 30, 28010 Madrid, Spain. Phone: 1/4104764. Telex: 42519 GARY E. (WK 43/TOFAS 0052)

SOFT DRINKS AND OTHER BEVERAGES (CANADA). WANTS SODA POP AND DRINK MIXES. QUANTITY: CONTAINER LOAD. QUALITY: AS AVAILABLE. PACKAGING: CONSUMER RETAIL PACK, BILINGUALLY LABELED IF POSSIBLE. OTHER: WHOLESALE, RETAIL, FOOD SERVICE, PRODUCER DISTRIBUTOR. QUOTE: FOB OR CIF CANADIAN PORT. BANK REF: BANK OF MONTREAL, WATER STREET, ST. JOHN'S, NFLD. CONTACT: CALVIN G. POWELL, M.A. POWELL LIMITED, INDUSTRIAL PARK, CARBONEAR, NEWFOUNDLAND, CANADA. PHONE: 709-596-5061. TELEX: 016-4161 (MAPOWELL CBR). (WK 43/TOFAS 8652)

SOYBEAN MEAL (EGYPT). Quantity: 5,000 MT, plus or minus 10%. Delivery: ASAP. Payment: Letter of Credit. CONTACT: Dr. A. Arnaout, Union Combined Holdings Limited, 33, Abdel Khalek Sarwat Street, 7th Floor, App. #7. Cairo, Egypt. Telex: 23081 PBADL UN. Phone: 746295. (WK 43/TOFAS 0146)

SOYBEANS (UNITED KINGDOM). Want soybeans, preferably organically grown. Quantity: various. Quality: best, organically grown. Packaging: usual trade. Delivery: ASAP. Quote: UK port. Bank ref: Lloyds Bank, 31 Fore Street, Taunton, Somerset TA1 1HN. CONTACT: David H. Sleigh, B&T Associates, Whitnell House, Eiddington, Bridgwater, Somerset TA5 1JE, United Kingdom. Phone: 0278 733209. (WK 43/TOFAS 0417)

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SOYBEANS (ZIMBABWE). THIS RECENTLY ESTABLISHED IMPORT/EXPORT AGENT IS SEEKING SUPPLIERS FOR CLIENTS FOR MIDDLE EAST COUNTRIES. QUANTITY: 5000 MT. QUALITY: ALL GRADES - NO'S: 1, 2, 3 ETC. PACKAGING: ANY. DELIVERY: AS AND WHEN REQUIRED. OTHER REQUIREMENTS: SELLER MUST GIVE FULL SPECIFICATIONS ACCORDING TO INTERNATIONALLY ACCEPTED TERMINOLOGY AS TO MOISTURE, FOREIGN MATERIAL, VARIETY, OIL CONTENT, OTHER COLORS ETC. SELLER MUST SEND 1 KG. SAMPLES AND BE PREPARED TO INCLUDE A COMMISSION WHEN OFFERING TO THEIR CLIENTS. QUOTE: CIF ARABIAN GULF, BANGLADESH, SINGAPORE, FINLAND, SOUTH KOREA, SWITZERLAND AND EUROPEAN PORTS. MUST ALSO QUOTE FOB. PRICE OF PRODUCTS. BANK REF: BARCLAYS BANK, P.O. BOX 8161, CAUSEWAY, HARARE. CONTACT: MR. PHILEMON D. MUZOREWA, PDM OF ZIMBABWE, P.O. BOX UA 438, UNION AVENUE, HARARE, ZIMBABWE. TELEX: 4666 PCO ZW ATTN: PHILEMON MUZOREWA. PHONE: 73-9723. (WK 43/TOFAS 0169)

SOYBEANS, OILSEEDS (PORTUGAL). Quantity: 20,000 MT. Quality: for crushing industry. Packaging: bulk. Delivery: soonest possible after contracting, 2,500 MT per day. Quote: CIF Lisbon. Bank ref: Totta & Acores, Av Almirante Reis, Lisbon. CONTACT: Carlos de Oliveira, Cadol, Av. Almirante Reis, 74, 1100 Lisbon, Portugal. Telex: 18491 CADOL P. Phone: 82 00 98 or 82 36 18. (WK 43/TOFAS 0036)

SPECIALTY FOODS (WEST GERMANY). Wants all types. Quantity: to be determined. Quality: high quality. Packaging: consumer ready. Delivery: to be determined. Company is well-established importer and distributor of foreign products to the retail trade. Quote: CIF North European port. Bank ref: Deutsche Bank, Duesseldorf. CONTACT: Mr. K. F. von Vopelius, Theodor Kattus GmbH & Co. KG, Postfach 8208, D-4030 Ratingen 8, West Germany. Phone: (02102) 5410. Telex: 8585239. (WK 43/TOFAS 0110)

SPECIALTY FOODS, INCL. ETHNIC FOODS--CANNED (UNITED KINGDOM). WANTS CANNED GOODS. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: TO BE DETERMINED. DELIVERY: ASAP. BANK REF: BARCLAYS BANK, 9 GRACECHURCH STREET, LONDON EC3V 0BB. CONTACT: MR. ERICK THORBEK, H&T WALKER LTD, WALKER HOUSE, LONDON ROAD, RIVERHEAD, SEVENOAKS, KENT, UNITED KINGDOM. PHONE: 0732 450712. TELEX: 95679. (WK 43/TOFAS 0412)

TOBACCO AND PRODUCTS (WEST GERMANY). Wants extract of licorice in blocks for the tobacco and cigarette industry. Quantity: 65 MT. Quality: Solubility in water not less than 90%, solubility in alcohol not less than 10%, glycyrrhizin content not less than 20%, total ash content not more than 10%, PH of 4.5-5.5. Packaging: Strong cartons suitable for export containing five blocks weighing five kilograms each, preferably palletized or containerized. Delivery: To be specified. Company is a large, well-established international trading firm. Quote: C&F Alexandria. Bank ref: Vereins- und Westbank, Hamburg. CONTACT: Ms. S. Metzner, Hans Mehr Gross-u.Aussenhandel, Ernst-Merck-Strasse 12-14, D-2000 Hamburg 1, West Germany. Phone: (040) 2893270 and 2893275. Telex: 2162879. (WK 43/TOFAS 0108)

VARIETY MEATS (BEEF AND PORK, TONGUE, LIVER, ETC) (UNITED KINGDOM). Wants lamb, beef, and pork offals. Quantity: container loads. Quality: Best. Packaging: bulk. Delivery: ASAP. Quote: Current price delivered UK. Bank ref: Midland Bank, High Street, Southampton. CONTACT: The Director, Crown Foods Ltd, Britannia House, Station St, Lymington, Hants, United Kingdom. Telex: 477177. (WK 43/TOFAS 0409)

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WHEAT (PORTUGAL). Quantity: 50,000 MT. Quality: for animal feed, No. 2. Packaging: bulk. Delivery: November/December. Other req: one or two shiploads. Quote: CIF Lisbon. Bank ref: Totta & Acores, Av Almirante Reis, Lisbon. CONTACT: Carlos de Oliveira, Cadol, Av. Almirante Reis, 74, 1100 Lisbon, Portugal. Telex: 18491 CADOL P. Phone: 82 00 98 or 82 36 18. (WK 43/TOFAS 0035)

WHOLE MILK FOR HUMAN CONSUMPTION (MALAYSIA). QUANTITY: 45 MT PER MONTH. QUALITY: GRADE A. PACKAGING: 25 KG. MULTI-WALL PAPER BAG (90 X 53 METER). DELIVERY: PROMPT. QUOTE: CIF PORT KELANG. BANK REF: CITIBANK NA, KUALA LUMPUR. CONTACT: LIM CHONG YEAN, LIM CHENG HOE & SONS TRDG., 219 KAMPUNG 1, JLN SUNGAI BESI, 57100 KUALA LUMPUR, MALAYSIA. TELEX: TRANTA MA 30682. PHONE: (03) 2487713. (WK 43/TOFAS 0206)

WINES (UNITED KINGDOM). WANTS WINE. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: BULK. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: BARCLAYS BANK, 9 GRACECHURCH STREET, LONDON EC3V 0BB. CONTACT: MR. ERICK THORBEK, H&T WALKER LTD, WALKER HOUSE, LONDON ROAD, RIVERHEAD, SEVENOAKS, KENT, UNITED KINGDOM. PHONE: 0732 450712. TELEX: 95679. (WK 43/TOFAS 0415)

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FAS is sponsoring a U.S. Pavilion at the International Exhibition of Hotel and Catering Systems, Supplies, Equipment, Food and Drink (HOFEX '87), scheduled for Hong Kong from May 26-29, 1987.

The U.S. Pavilion at HOFEX '87 will offer an excellent opportunity for U.S. food companies to make new contacts and increase sales in Hong Kong, China, South Korea, Taiwan, and the Philippines. A fast growing market, Hong Kong alone represents a $330 million market for U.S. foods and is the second largest market for high value/value added foods in the Far East. HOFEX '87 will target buyers for grocery and department stores, restaurants, fast-food chains, and the booming hotel and catering businesses in Hong Kong and China.

For additional information contact:

Fred Kessel
HOFEX '87 Coordinator
Processed Foods Division
Room 4944-South Building
Washington, D.C. 20250

Phone: (202) 475-3415

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TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. Requests for copies or questions on proposed standards changes outlined below can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072, BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. As required of all signatories to the GATT Standards Code, the following notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication, if appropriate.

Japan - TBT Notification 86.143 The Japanese Ministry of Agriculture, Forestry and Fisheries has annouced a proposal (product covered - wood products) for an amendment to the Japanese Agricultural Standards on Glued Laminated Timber. The proposal would enable lodgepole pine and ponderosa pine to be utilized as structural glued laminated timber. It would also amend a part of the quality standards to ensure quality of structural glued laminated timber. The objective and rationale for the proposal is consumer protection. Final date for comments on the proposal is November 25, 1986.

Japan - TBT Notification 86.144 The Japanese Ministry of Agriculture, Forestry and Fisheries has announced a proposal (product covered - wood products) to establish a Japanese Agricultural Standard on Structural Panel. The proposal would establish the following standard on oriented strand board and wafer board in the case that they are utilized as materials of wood structures: 1) The definition and the coverage; 2) The quality standards which include those on strength; 3) The standards on labeling. The objective and rationale for the proposal is consumer protection. The final date for comments on the proposal is November 25, 1986.

Japan - TBT Notification 86.145 The Japanese Ministry of Agriculture, Forestry and Fisheries has announced a proposal (products covered - wood products) to establish the Japanese Agricultural Standards on Large-Dimesion Structural Glued Laminated Timber. The proposal would establish the following standards on large-dimension structural glued laminated timber in the case that it is utilized as materials on large wood structures: 1) The definition and the coverage; 2) The quality standards which include those on strength; 3) The standards on labeling. The objective and rationale for the proposal is consumer protection. Final date for comments on the proposal is November 25, 1986.

Japan - TBT Notification 86.146 The Japanese Ministry of Agriculture, Forestry and Fisheries has announced a proposal (product covered - fertilizer) for an amendment to the Official Standards of Ordinary Fertilizers. The proposal would: 1) Amend the standards for processed urea-formaldehyde fertilizers; 2) Add standards on guaranteed content of manganese and boron to the standards for phosphate fumate fertilizers; 3) Establish the standards for liquid potassium silicate fertilizers; 4) Amend the standards for slag silicate fertilizers. The objective and rationale for the proposal is to insure quality. Final date for comments on the proposal is December 6, 1986.

*U.S. GOVERNMENT PRINTING OFFICE:1986-190-915:40680/FAS

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MARKETING ANNOUNCEMENT

INTERNATIONAL TRADE SHOW --- FOODEX, Harumi Pier, Tokyo, Japan. The most important annual food and beverage exposition in Asia, is scheduled to take place March 10-14, 1987. USDA has reserved an area at Harumi to accommodate 55 individual booths in the U.S. National Pavilion.

Over 1000 firms from about 20 countries participate in FOODEX-Harumi, welcoming more than 120,000 trade visitors. Now is the time to reserve your own booth in the U.S. Pavilion. For further information please write or call:

FOODEX '87
Processed Foods Division
Room 4944-S
14th & Independence, SW
Washington, DC 20250
Tel. (202) 447-3031

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